

Senior Expert Contact – a Program of Swisscontact

POTENTIAL MEETS EXPERIENCE

The retired professionals of our Senior Expert Contact (SEC) are qualified experts on site. Through their consulting services, they provide hands-on, cost-effective support towards sustainable development of companies and institutions.

SEC Assignment in Nepal, 2020

Assignment No. 3607

Location Charikot,
Dolaakha District

Client Agriculture

Expert Hans Burger,
Agronomist/Economist

Period 05.01. - 25.01.2020



Client Profile

Small family farm with a nursery producing 2,200 Kiwi plants as well as 1,500 kg of Kiwi fruits per year. Due to the earthquake in 2015, the family lost their house and had to live more than 4 years in a plastic tunnel. Naturally, all their efforts had been focused on the construction of a new house. That is why the farm was not in best shape.

Tasks

- Development of a long-term business plan for the Kiwi farm including improvement of nursery, fruit production, cold storage and marketing.
- Creation of additional income through new business opportunities such as the introduction of new nursery products (e.g. flower plants), agritourism and farmstay as well as part-time jobs such as trekking guide.

Results

First priority was to do the necessary practical work in the Kiwi garden. Then, a detailed action plan for the next two years was determined. Afterwards, a calculation of the family farm income was made. A lease agreement between the son and the parents for the farm operations without the house was proposed. A draft of such a farm lease agreement will be worked out by the expert and sent to the client. The planning of agritourism with homestay activities was postponed for 1-2 years. First, the Kiwi farm must be in good shape and the road from Kathmandu to Charikot needs to be reconstructed.