

Senior Expert Contact – A programme of Swisscontact POTENTIAL MEETS EXPERIENCE

The retired professionals of our Senior Expert Contact (SEC) are qualified experts on-site. Through their consulting services, they provide hands-on, cost-effective support towards the sustainable development of companies and institutions.

SEC Assignment in Honduras, 2025

Assignment No. 4370

Location Danli, Honduras
Client Chocolate
Expert Rinus Heemskerck,
Cocoa and Chocolate Expert
Period 06.07. - 19.07.2025



Client Profile

The client is a bean-to-bar gourmet chocolate maker, that was founded in 2016 and is producing award winning chocolates. The current assortment is very small and they are interested in expanding their product offering, for which they approached SEC.

Tasks

- Develop new products with focus on diversified profiles and forms
- Develop sugar free chocolates
- Develop chocolates with local ingredients
- Review current processes and recommend improvements

Results

A total of 45 new products have been developed, including bars, drinking chocolate, bonbons, bite sized snacks, spreads and ice cream sauce. Customer will need to evaluate gradually what sells best in the market. Recommendations for operation and process improvements are to be implemented.